



Enterprise Florida is pleased to bring Florida's Aviation/Aerospace industry an opportunity to work with Bombardier Canada

With over 62,000 employees worldwide and with a presence in over 60 countries on five continents, Bombardier is a global leader in the design and manufacture of world-class aircraft. With annual sales in excess of \$19B USD (2010) Bombardier ranks as the third largest civil aircraft manufacturer in the world.

Senior officials at Bombardier's corporate headquarters in Montreal, Quebec, Canada have expressed in interest in partnering with Enterprise Florida to identify Tier I aviation/aerospace manufacturers interested in selling to Bombardier and to submit corporate biographies to Bombardier for review as a potential vendor. For purposes of clarification, Bombardier considers a Tier I vendor as a company, regardless of size, that manufactures major integrated systems, has "build-to-print" capabilities and/or is a vendor for OEMs such as Boeing, Gulfstream, Airbus, Cessna, etc. Upon this initial review, Bombardier intends to select a limited number of qualified companies who will be invited to meet with Bombardier at their headquarters in Montreal. At these meetings, Florida companies will have the opportunity to present their full qualifications during an individual presentation with senior Bombardier personnel.

Interested companies are invited to develop and submit a 5-10 page Power Point overview to Enterprise Florida for submission to Bombardier. The deadline for the submission of your company overview is Friday, September 24, 2010. Bombardier has indicated that qualified companies will be invited to their headquarters in late October or early November, 2010.

There is no cost for submitting your qualifications to Bombardier but selected companies will be required to arrange and pay for their own transportation, accommodations and per diem expenses to and in Canada. Further details regarding the itinerary will be developed after conferring with officials at Bombardier.

For more information regarding this opportunity please contact:

Ken Cooksey

Regional Manager, International Trade Development
Aviation/Aerospace & Defense
Enterprise Florida, Aviation Specialist
The Atrium Building, Suite 201
Tallahassee, FL 32303
850-298-6632
kcooksey@eflorida.com

Larry Bernaski

Regional Manager, International Trade Development
and Canada Specialist
Enterprise Florida, Canada Specialist
3 Independent Drive
Jacksonville, FL 32202
904-359-9350
lbernaski@eflorida.com